

China Ports Summit 2006

Exploiting opportunities and obtaining benefits by diving into the development of China ports, shipping & logistics(PSL) in 2007 and beyond

May 17th-19th, Wednesday - Friday, 2006 Shanghai Jin Jiang Hotel, China

About your Facilitator, Eminent Speaker :

Tu Deming

Chairman
China Ports& Harbors Association

Song Dexing

Director General, Department of Water
Transport
Ministry of Communications of the
P.R.C

Lu Jianhua

Director General, Department of Trade
Development
Ministry of Commerce of the P.R.C

Lu Haihu

President
Shanghai International Port(Group)Co.,
Ltd.

Gu Gang

President
Shanghai Tongsheng Investment
(Group) Co. Ltd.

Sean A. Kelly

Managing Director
Hongkong Modern Terminals Limited

Gary D. Gilbert

Senior Vice President
Hutchison Port Holdings(HPH)

Bert Kruk

Senior Port Specialist
World Bank

Koji Miyahara

President
Nippon Yusen Kabushiki Kaisha (NYK
Line)

Feng Fei

Vice Minister, Industry Economy Ministry
Development Research Centre of the
State Council, PRC

Gong Zheng

Deputy Director
Customs General Administration, PRC

Yin Nanhua

Managing Director
Shanghai Waigaoqiao Logistics Center
Co., Ltd. (WLC)

Wei Jiafu

President & CEO
COSCO Group

Li Kelin

President
China Shipping Group

Tommy Thomsen,

CEO of Container Business
A.P.Moller-Maersk Group

Fu Yuning

President
China Merchants Group, China

Chen Geng

General Manager
CNPC (China National Petro
Corporation)

Ming Z. Mei

Senior Vice President, China
ProLogis

Xu Pei Xing

Director General
Shanghai Ports Administration

Why should you attend

- Keep up with where the Chinese market is going next
- Profit from the latest updates on government policies and international regulations regarding ports industry
- Discuss changing business dynamics and supply chain trends
- Filter customer and supplier concerns through the eyes of service providers
- Reduce the cost via implementing an efficient customs environment
- Discuss with industry experts issues such as port capacity constraints, port logistics and intermodality and shipping competition
- Learn from the most successful companies proven strategies and innovative techniques with detailed operation suggestions
- Speed up your network expansion into global market by avoiding traps and optimizing strategic cooperation for mutual success
- Enjoy interactive panel discussion to introduce your point of view and have all your burning questions answered
- Meet with a distinguished collection of government officials, chief representatives of world's leading ports, terminals, shipping companies, logistics service providers, practitioners and participants from the global fraternity

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Day One May 17th, 2006 Wednesday

- 0800 Registration-Coffee/Tea
- 0845 **Welcome Address by Chairman:**
Tu Deming
Chairman
China Ports & Harbors Association
- 0900 Session One / Government Special Address
Determining the Strategy Role of "China factor" in World Ports and Shipping Industries
China is the world's fastest growing container market, ocean shipping has become increasingly important with the rapid growth of country's foreign trade. Port construction and management has drawn growing attention from both the government and the global business world. How will China's government manage the future of ports and shipping industries? This keynote address will help you determine your business strategies by gaining a clearer view of China's macro-controlled policies:
- Overview of China's economy, trade, ports and shipping industries
 - Government plans for the port industry as outlined in China's 11th "Five-year" plan.
 - China's economic development and its Requirements for ports
 - Present and future impact of China's macro-controlled policies
- Song Dexing**
Director General, Department of Water Transport
Ministry of Communications of the P.R.C
- 0945 Session Two / Government Special Address
Challenges & Opportunities for the Ports Industry in China's Trade Growth
China's continued rapid growth, ranging from a low of 15% annually to a high of 30-35% annually, presents many challenges to China's port industry. Through this session, you will identify and understand these challenges as well as uncover the new market opportunities in China ports and related industries:
- The past and future of economy and trade in China
 - Opportunities for ports and terminals -to meet China's growing container trade
 - Trends in imports and exports; their implications for the ports industry.
 - Impacts of economic globalization on the development of the port and shipping industry.
 - Future of China and global terminal markets; forecast to 2020
- Lu Jianhua**
Director General, Department of Trade Development
Ministry of Commerce of the P.R.C
- 1030 Mid-Morning Refreshments Break
- 1045 Session Three / Keynote Address
Overcoming Port Capacity Constraints
Rapid growth in export trade has challenged the capacity of China's ports. For example, the Shanghai port is one of the fastest growing container ports in the world, but its limitations create an urgent need for the development of an alternative deepwater facility. In this session, you will get the latest information about:
- Influence of economic globalization on harbor environments and port industry
 - Pressures to ports and terminals by the trend of building huge ships
 - Easing port congestion through technical innovation
 - Developing plan for Yangshan port and around
- Lu Haihu**
President
Shanghai International Port(Group)Co., Ltd.
- 1130 Session Four / Keynote Address
Focusing on Yangshan Port's Development
After receiving much attention, the first section of a deepwater port at Yangshan Isle has been completed and put into trial operation. In this session, presented by the major builder of the Yangshan Deepwater Port Project, you will learn about present conditions and the future of Yangshan Port.
- Conditions of Yangshan Isles
 - Challenges and successes of the first phase construction
 - Plans for the second phase construction
 - Construction & post-construction opportunities at Yangshan port
- Gu Gang**
President
Shanghai Tongsheng Investment (Group) Co. Ltd.
- 1215 Networking Luncheon
- 1330 Session Five / Panel discussion
Opportunities and risks of participating in China port projects
Foreign investment is regarded as a crucial part of realizing the development plans for China's ports. Regulations allowing foreign participation were introduced in 1986, and incentives followed six years later. How can foreign investors participate in port construction and related activities? Where are the risks?
- Analyzing the problems and outlook of the regional ports development
 - Efficiently bidding for port projects in China
 - Gaining benefits from collaborating with government
 - Playing an important role in China ports development
- Sean A. Kelly** *Managing Director*
Hongkong Modern Terminals Limited
Lu Haihu Gu Gang Gary D. Gilbert

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Day One May 17th, 2006 Wednesday

1415 Session Six / Keynote Address

Development of China's Foreign-funded Ports

China's ports market has opened for investment, with many foreign companies expressing interest. However, for those unfamiliar with conditions in China, hidden difficulties can hamper the process. HPH, a global market leader in port development, operations and logistics will share its experience with you.

- Key investment policies in the China port industry
- Investment opportunities in different areas
- Choosing the best entry point for your business
- Looking back; changes in the investment and financing systems

Gary D. Gilbert

Senior Vice President

Hutchison Port Holdings(HPH)

1500 Session Seven / Keynote Address

Form Competition to Cooperation: China Ports Arena

Competition between ports and within individual ports is increasing. However, cooperation is needed between neighbouring ports and between countries. The trend is shifting from competition to cooperation. Hear the views of an industry expert on this timely topic, and identify direct benefits for your business:

- Economic performance, competition and cooperation in the ports industry
- Cooperation plans between different ports
- Competition and cooperation case between Shanghai Port & Ningbo Port
- Internal and external cooperation

Tu Deming

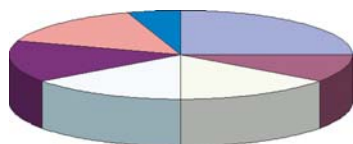
Chairman

China Ports & Harbors Association

1545 Afternoon Refreshments Break

Geographical areas:

- Mainland China 25%
- Hong Kong & Taiwan 10%
- Asia-Pacific 15%
- Middle East 15%
- Europe 15%
- America 15%
- Others 5%



1600 Session Eight / Panel Discussion

Public Sector Management and Private Sector Participation

In China, 90% of port management is controlled by state-owned companies or other public sector agencies, with private companies entering through investment in construction projects. Industry experts will discuss the benefits and disadvantages of both management models.

- Benefits and disadvantages of public sector port management
- Mutual benefits to the public sector and private sector
- Choosing the fittest private sector participation
- Is privatization the answer to improving efficiency of ports in China?

Bert Kruk,

Senior Port Specialist

World Bank

1645 Session Nine / Keynote Address

Port Logistics and Intermodality

- Modernizing ports to face the challenges of inter-modal transportation
- Value Chain Optimization for Intermodality transportation Network
- Effects of information technology on port logistics operation
- Current development of the "electronic port" system in PRC

Koji Miyahara

President

Nippon Yusen Kabushiki Kaisha (NYK Line)

1730 Chairman's Summary and End of Day One

1800 Cocktail Party

Who should attend:

This conference has been developed for all top level executives and decision makers involved in ports, terminals, yards, shipping companies, logistics providers, storage firms, shipbuilding corporations, trade & transport firms, container companies, engineering & equipment co, software suppliers, information & consulting firms and any companies that have interests in investing in China ports market, including-

- President/Chairman/VP/CEO/COO
- General Manager/Managing Director
- Business Development Director
- Marketing Director
- Transport Director
- Chief Representative
- Other Executives

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Day Two May 18th, 2006 Thursday

0800 Registration-Coffee / Tea

0845 Session Ten / Government Special Address

Gaining a perspective on the layout of Port related industries in China

Port users place heavy demands on the management and operations in ports, such as the effective exchange of information needed for managing transport and port logistics. How is the government developing these industries related to ports? Gain a full understanding at this special keynote address:

- North-East Asia International Shipping Center Construction-Dalian
- Optimizing resources collocation of different ports
- Importance of port construction to energy resources
- Prospects of different energy industries based on port market
- Looking the layout of ports according to different functions: feeding ports, hitching ports, straight-shipping ports

Feng Fei

*Vice Minister, Industry Economy Ministry
Development Research Centre of the State Council,
PRC*

0915 Session Eleven / Special Address

Implementing a linkage strategy between ports and free trade regions

According the latest policies published by the government, port related logistics will receive more attention moving forward. Gain an understanding of the issues of port related logistics and supply chain management in China, this session is specially provided for you:

- Transferring to free ports -China's long term planning for free port pilot scheme
- Development layout of Shanghai Waigaoqiao Free Trade Zone
- Grasping opportunities in China's "Linkage between ports and free trade zones" scheme
- Ports related logistics development case in Waigaoqiao free trade zones

Gong Zheng

*Deputy Director
Customs General Administration, PRC*

1000 Session Twelve / Keynote Address

Boosting the development of port logistics services

With the rapid development of a global economy, logistics play a greater role in the consolidation of ports nationwide. How to boost the further development of port logistics development in China? This session provides you with an opportunity to discuss this issue with distinguished governors, and executives from leading ports and logistics firms:

- Getting current view of port related logistics operation in China
- Strengthening cooperation and collaboration between ports and logistics providers
- Listening to the key industries unique needs in port logistics system
- Holding the opportunities created by layout of logistics park

Yin Nanhua

*Managing Director
Shanghai Waigaoqiao Logistics Center Co., Ltd.
(WLC)*

1045 Mid-Morning Refreshments Break

1100 Session Thirteen / Keynote Address

Interactive partnership between ports and shipping

Ports are responsible for the safe, efficient and environmentally friendly handling of shipping traffic. Through this session, you will gain a clear view of port related maritime operation issues in China:

- "China Factor" in the world shipping industry: now and future
- To solve congestion from both ports and shipping sides
- How to cope with anti-terrorism from the side of port operating
- How the China shipping industry boost the port industry

Wei Jiafu

*President & CEO
COSCO Group*

1145 Session Fourteen / Keynote Address

Establishing an orderly competition system in shipping industry

- Development of Asian container shipping under change of maritime
- Optimal shipping strategies for transport alternatives
- Basic fee standard in shipping industry
- Establishing a strategy alliance of shipping companies to avoid out-of-order competition

Li Kelin

*President
China Shipping Group*

1230 Networking Luncheon

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Day Two May 18th, 2006 Thursday

1400 Session Fifteen / Panel Discussion

Emerging container shipping market

- Review and outlook on Asian container shipping market
- Effect of China's opening plans on the container market
- Efficient berth allocation at a multi-user container terminals
- Direct call or transshipment- choosing by port facilities?

Tommy Thomsen

CEO of Container Business

A.P.Moller-Maersk Group

Li Kelin Chen Geng Fu Yuning

1445 Session Sixteen / Keynote Address

Occupying market by building gigantic oil energy base

- Review and outlook of China's oil supply and demand
- Getting a full understanding of China's oil storage strategies
- Impact of the "China factor" on the international oil market
- Opportunities and challenges faced by China's oil & gas industry

Chen Geng

General Manager

CNPC (China National Petro Corporation)

1530 Afternoon Refreshments Break

1545 Session Seventeen / Keynote Address

Opportunities for energy and resources companies from PSL development in China

As China government making the layout of some energy and resources industries development related with port, shipping and logistics(PSL), a lot of opportunities are emerging. After getting a clear view on the supply and demand, energy and resources companies faced an uncommon opportunity:

- What's the prospect of the energy and resources market
- Outlook of China coal export and import
- Review and forecast on China's steel industry
- Determining forthcoming strategies for dry bulk operation

Fu Yuning

President

China Merchants Group, China

1630 Session Eighteen / Keynote Address

Extension of port function and construction of logistics park

- The trend of developing multi-function ports
- Benefits of port function extension
- Inter-active relationship between port and logistics park
- Challenges and opportunities in constructing free trade logistics park in port

Ming Z. Mei

Senior Vice President, China

ProLogis

1715 Session Nineteen / Keynote Address

Improving efficiency and security of ports

In recent years, the world has been confronted with extreme acts of terror. Attacks have increased the awareness and the reality of the danger. As a result, Security regulations and directives for ships and terminals have been formulated. These are set out in the international ship and port facility code, the ISPS code. Want to learn more about this? Please listen to this keynote address:

- Ports of future-through integrated security-systems design
- New challenges facing coastal infrastructure development in China
- Seaport Security: keeping world trade moving
- Building an oriental major player in secured ports in a positive posture

Xu Pei Xing

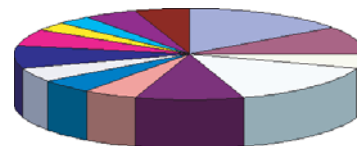
Director General

Shanghai Ports Administration

1800 End of Day Two

Target Industry Sectors:

- Ports 15%
- Terminals 10%
- Yards 5%
- Shipping companies 15%
- Logistics providers 10%
- Storage firms 5%
- Shipbuilding corporations 5%
- Trade & transport firms 5%
- Container companies 8%
- Engineering & equipment corporations 6%
- Software suppliers 3%
- Information & consulting firms 3%
- Investors 5%
- Others 5%



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Day Three May 19th, 2006 Friday

- 0800 Registration
- 0830 Shanghai Yangshan Port Visit.
- 1330 Shanghai Waigaoqiao Duty-free Logistics Park Visit. (Alternative)
- 1630 The end of Day three

We are truly grateful to every one of those who have provided assistance or advice for DGI Forum and the summit; our success roots in your proactive participation and enthusiastic support. We highly appreciate your efforts.

DGI International



Background:

Ports are the lifeblood of an island nation's economy. For China- a country that has a very long coastline, its economic prosperity dues a lot to the ports industry development. It is acknowledged that there is a major port infrastructure crisis in China- with demand outstripping supply and bottlenecks hindering development. What is needed is major investment in expanding the capacity of China's ports and shipping industries. Yangshan Port, which was put under construction in June 2002, will help broaden deep-water channels in Shanghai Port to meet the increasing demand for handling huge container vessels from worldwide.

Along with the robust growth of ports & shipping industries, China's logistics industry is advancing by leaps and bounds. According to government's latest policies, port related logistics will be paid more attentions from now to the future.

As China's implementing the strategy of linkage between ports and free trade regions, port users such as steel, coal, oil & gas companies make heavy demands on the management of and operations in the port. After China government made the layout of those industries development, there emerged a lot of opportunities for shipping companies to enlarge their business and gain benefits.

Nowadays, China's ports market has opened widely for foreign fund. Many foreign companies have great interests in investing Chinese ports, but there are still many invisible difficulties on the way for those who unfamiliar with China conditions.

Shanghai, the biggest industrial and commercial city in China and the focal point of the world ports & shipping industries welcomes you to come and feel the pulse of the world's fastest growing port, shipping, and logistics market.

By the present of senior government officials from Ministry of Communications, Development Research Centre of the State Council PRC, Customs General Administration PRC to address the latest regulatory issues on development of China port industry. Through the day's various sessions such as keynote presentation, interactive panel discussion, tailor-made case study, cocktail party and one on one business meeting, you will hear the perspectives of leading port and logistics companies, shipping line; and executives from each geographical sub-region. They will provide insights into their own company's strategies for the coming year and how each perceives the marketplace developments. It will help you to exploit opportunities and strengthen growth by diving into the development of China ports, shipping & logistics.

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May 17th-19th, Wednesday & Friday, 2006
Shanghai Jin Jiang Hotel, China

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A limited amount of exhibition space is also available at the conference. Sponsorship opportunities covering lunch, evening receptions and advertising in documentation packs are also available. Please contact Scott Xu, Corporate Partnerships Director, on +8621 6294 5855.

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